



## **GREER'S INVESTIGATIONS & SECURITY**

April 2002

We were in the middle of moving our offices when my assistant confirmed with me at 1:30 p.m. that the 40-page bid had indeed been submitted. This bid was for a contract that we currently had and imperatively needed to win again. I replied, "No," since the bid wasn't due until the following week.

My assistant turned ghostly white.

The bid was due THAT day by 5:00 p.m. To make matters worse, all our computers were with the moving company and wouldn't arrive until the next day.

We were sunk!

I immediately dropped the box I was carrying and started calling all secretarial services listed in the yellow pages. Panicking, I described our desperate situation. None would accept the project on such short notice since the bid would need to be re-created from our hard copy bid from the year before.

Then I called All That's Clerical at 2:30 p.m.

Anne was wonderful! She assured me that she would give it the old college try. She did so with 10 minutes to spare!

As if that wasn't enough, the format and wording of the bid was significantly more professional than what we had used previously. We won the bid, all was well, and we were still in business.

From that day on, all our bids and proposals are sent to All That's Clerical. I have never once regretted that decision.

If you are running an office and need help with your clerical and administrative tasks, All That's Clerical is the only one to use!"

Sincerely,

*Bill Greer*  
Bill Greer, Owner  
BG/db